



Harry S. Patten

BIOGRAPHY

INTRODUCTION BY HARRY S. PATTEN

To succeed at what you love, and believe in what you do, are among the greatest satisfactions in life. In these and many other ways, I feel truly fortunate. Tracing back through three generations, we are, in a literal sense, a family business. But our “family” today extends beyond my family name, to include members whose professionalism and commitment have greatly enhanced our company’s strength.

Our company vision is to help people achieve ownership in some of America’s most extraordinary land while preserving the property’s unique character. As Thomas Jefferson said so well over 200 years ago, “The small land-holders are the most precious part of the state.” As much as anything, this Jeffersonian vision is the driving force behind all of our efforts.

I have always understood that the quest to own land has been part of the American experience. As one of the oldest, largest and most successful developers of recreational and residential land in the country, we never underestimate the desire and dream people have of owning land.



Harry S. Patten

NATIONAL LAND PARTNERS, LLC

TURBOPROP EAST, INC.



JANUARY 5, 1987

\$3.50

FORTUNE

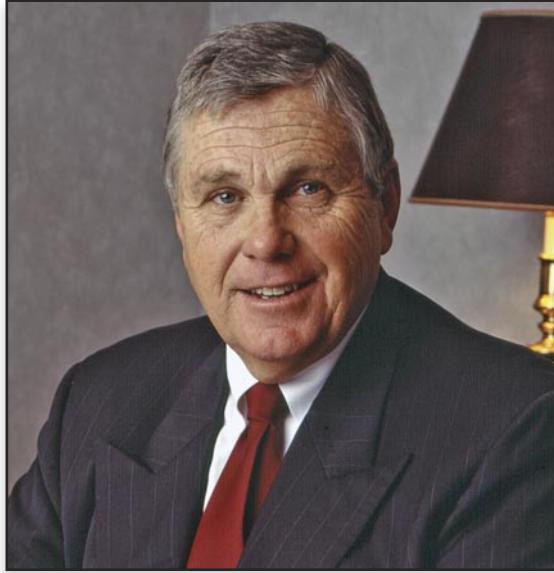
THE **50**
YEAR'S

MOST FASCINATING

**BUSINESS
PEOPLE**



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Harry S. Patten is the foremost buyer and seller of rural and recreational land in America. He has generated billions of dollars in land sales over the course of his entire career, beginning in 1962.

Mr. Patten learned to love and value land from his father, who was a land trader in the early 1900's. In 1965, he founded Patten Realty Corporation based in Stamford, Vermont. In 1966, Patten Realty Corporation restructured to become Patten Corporation and developed a series of partnerships throughout the Northeast. He served as Chairman of the Board, Chief Executive Officer and President.

Patten Corporation annual sales revenues grew from \$3 million in 1980 to more than \$11 million in 1984. He took the company public in 1985, and Patten Corporation stock outperformed all expectations. By 1988, annual sales exceeded \$100 million with \$15 million of net income. Articles about Mr. Patten and the company were featured in *INC.*, *BUSINESS WEEK*, *FORTUNE*, and the *WALL STREET JOURNAL*.

FORTUNE MAGAZINE named Mr. Patten one of the year's "50 Most Fascinating Business People." He was awarded an honored membership in

WHO'S WHO OF AMERICAN BUSINESS LEADERS. In a letter to Mr. Patten, Sir John M. Templeton stated, "I admire you for helping people to become land owners. It is my desire to have every one of my family and relatives become land owners." John Connelly, former Governor of Texas and former Patten board member wrote, "it was a pleasure to have been associated with you."

Mr. Patten resigned from the Patten Corporation in 1995, and is currently Chairman of National Land Partners, LLC, a successful land sales company, which to date has sold billions in land. Harry Patten is also Chairman of the Board and President of Turboprop East, Inc., an aircraft maintenance facility located in the Berkshires.

The development of children into successful adults is very important to Patten, as evidenced by the book he co-authored with his daughter Andrea, titled *What Kids Need to Succeed: 4 Foundations of Adult Achievement*.

In 2011, Mr. Patten received the distinguished Horatio Alger Award.





HORATIO ALGER AWARD RECIPIENT

In the Spring of 2011, Harry was awarded the distinguished Horatio Alger Award at the Annual Awards Ceremony held in Washington DC. Horatio Alger Award recipients are dedicated community leaders who demonstrate individual initiative and a commitment to excellence; as exemplified by remarkable achievements accomplished through honesty, hard work, self-reliance and perseverance over adversity. All potential members must have a strong commitment to assisting those less fortunate than themselves and be willing to contribute to the mission of providing scholarships for younger generations. To date, the Association has awarded

more than \$180 million in scholarships to at-risk students who are determined to earn a college degree.

H. Wayne Huizenga has been honored by the Horatio Alger Association and he served for many years as the Association's President. He was Harry Patten's nominator for this prestigious award. Members represent all walks of life, but they all have one thing in common; they achieved the American Dream.

Harry Patten was among a distinguished group of 11 new members, including Leonardo DiCaprio and Mayor Michael Bloomberg.

**HORATIO
ALGER
ASSOCIATION**
of Distinguished Americans



The Pattens continue to support Horatio Alger scholars through mentoring and employment opportunities.



THE CITY OF NEW YORK
OFFICE OF THE MAYOR
NEW YORK, N.Y. 10007

April 10, 2012

Mr. Harry Patten
Inland Management
2255 Glades Road
Boca Raton, Florida 33431

Dear Harry:

Congratulations on receiving your Bachelors Degree from the University of New Hampshire! You have done such amazing work sharing your energy, talent, and wealth, and this great accomplishment is well deserved. I'm happy to join your family, friends, and the many Americans who have benefitted from your generosity in applauding you on this terrific achievement.

All the best!

Sincerely,

Michael R. Bloomberg
Mayor



2011 Horatio Alger Award recipients, with Supreme Court Justice Clarence Thomas



Back row (l to r): Rick Waugh, Josue “Joe” Robles, Jr., James E. “Jim” Rohr, William J Doré, Bryon D. Trott, Harry S. Patten, Judge Clarence Thomas
Front row (l to r): Frederick V. Malek, Glenn Stearns, Anousheh Ansari, Herbert A. “Herbie” Wertheim, Roger Eugene Ailes
(Not pictured): Michael R. Bloomberg, Leonardo DiCaprio



Dr. Gerald Austen, Harry S. Patten, Rita Patten and MGH President, Dr. Peter Slavin

MASSACHUSETTS GENERAL HOSPITAL

The Patten Family Foundation supported the construction of the new patient care center, The Building for the Third Century. The Foundation has been a long standing donor to the Massachusetts General Hospital (MGH) and in recognition of the generous support, MGH named its primary emergency reception and waiting area in the new Building for the Third Century the “Patten Family Emergency Reception and Waiting Area.” They have also dedicated the 9th floor as the “Patten Family Floor”.

MGH is a teaching hospital of Harvard Medical School and a biomedical research facility in Boston, Massachusetts. Owned and operated by Partners HealthCare, MGH is part of the consortium of hospitals which operates Boston MedFlight and is a member of the Dana-Farber/Harvard Cancer Center.

Founded in 1811, it is the third oldest general hospital in the United States, and the largest in New England. It was in the Ether Dome of MGH on October 16, 1846 that one of the first demonstrations of ether was presented to the medical profession to produce insensitivity to pain.

MGH conducts the largest hospital-based research program in the United States. It consistently ranks as one of the country’s top hospitals in U.S. News and World Report.

During the COVID-19 pandemic, MGH played a critical role and launched a COVID-19 clinical trials program, in addition to treating hundreds of patients.

Mr. Patten actively serves on the MGH President’s Council.



Harry is proud to be a Wildcat supporter.

UNIVERSITY OF NEW HAMPSHIRE

Harry S. Patten has an outstanding list of accomplishments and success stories that are due only to his hard work and perseverance throughout his adult life. However, he was only one semester shy of obtaining a Bachelor's Degree from the University of New Hampshire (UNH) in 1958. Based on his life experiences, which were translated into course credits, the officials of UNH voted to award Harry his Bachelors of Arts degree from the University in 2012. University officials and the Board of Trustees all agreed that Harry's life experiences exceeded the requirements needed for completing his dream of a college degree.

In 2013, Harry was invited to join the University of New Hampshire Foundation Board, which is the governing board for the University. The UNH Foundation was established in 1989 to build private support for the University of New Hampshire. The energetic team of dedicated professionals works in concert with the University to strengthen programs, support deserving students, provide opportunities for the faculty, enhance facilities, and address other areas of need.

In June 2016 the Patten Family Foundation made a grant to support the Peter T. Paul Entrepreneurship Center (ECenter) through the Wildcatalysts Network. The ECenter's goal, as an independent entity, is to support ideas, innovation and entrepreneurship through co-curricular programming. The Foundation also made an

additional gift to UNH to support the recruitment initiatives to bring in students from outside New Hampshire and to increase the University's reputation in New Hampshire, the US and abroad. In 2020, the Patten Family pledged a 3 year gift to support the hiring of a new development officer who would be dedicated to raising funds to support the ECenter and its entrepreneurship goals.

Sponsored by Harry Patten '58, the innovative i2 Passport Program rewards students for engaging in ideas and entrepreneurship activities on campus with the chance to win \$35,000 in cash prizes to help pay off student loans and tuition, with an additional focus on FirstGen students (first in family to attend college). i2P encourages students to start to explore and understand ideas, innovation, and entrepreneurship and how they might incorporate aspects into their personal and academic lives. This involvement is then rewarded in Passport Visa Stamps Credits and the chance to win prizes totaling \$35,000 (\$17,500 per semester).





The Patten family with H. Wayne Huizenga and JA President Melissa Aiello

WORLD HUIZENGA CENTER, FLORIDA

PATTEN FAMILY FOUNDATION FUNDS JUNIOR ACHIEVEMENT FINANCE PARK

Many visionaries believed in the concept of the proposed Junior Achievement of South Florida, and that inspired The Patten Family Foundation to fund the largest Junior Achievement facility in the world, dedicated to educating the community – both children and adults – about the free enterprise system.

In 2009, Harry and Rita Patten joined in the ribbon cutting and Grand Opening celebration at the newly constructed Junior Achievement World Huizenga Center in South Florida. This center serves the greatest number of students of any JA in the United States, and provides a wonderful model for all other JA areas. The curriculum is mandated by the Broward County Public Schools. Also on hand at the

celebration was businessman and entrepreneur H. Wayne Huizenga, who donated funds to launch this exciting venture and for whom the facility is named.

The Patten Family Foundation's gift is directed to the JA Finance Park, which has been created for eighth graders. This state-of-the-art facility has an emphasis of hands-on, experiential learning techniques and a focus on the critical issues for today's students, and ultimately for today's professionals. Areas of study include financial literacy, financial responsibility, work readiness and entrepreneurship. These programs have also been credited with having helped to increase math scores in standardized testing and increased self-worth.





It is Harry's belief that all children should have a sound financial background and since most schools do not do an adequate job to cover that subject, JA presents this material to students in a way that makes learning fun. In the JA Finance Park program, students have a hands-on opportunity to create and maintain a realistic personal and family budget through role playing. Before coming to visit the JA center, the students prepare and study various concepts of personal financial management in the classroom. Then, for one regular school day, they come to the Patten Family Foundation JA Finance Park and apply their newly acquired knowledge in a life-like business environment.

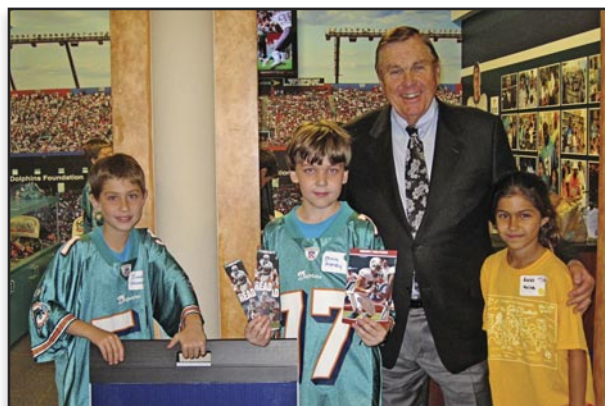
According to Melissa Aiello, then president of the Junior Achievement of South Florida, this occasion marks years of hard work from many visionaries who believed in this project. "We are grateful to so many supporters who had the foresight to know that this



center can transform how every local student is taught to view the world of work, free enterprise and their possibilities for success in it," she said. "We are so excited to open our doors to the students and to see how JA World will open other doors in their future."

The entire campus is 59,500 square feet and serves more than 52,200 students annually in Broward and South Palm Beach Counties from both public and private schools. JA's community footprint and program model encourages civic engagement, as well.

Junior Achievement was founded in 1919 and now operates in 110 countries worldwide to teach students the world of work, free enterprise and the possibilities for success through experiential programs. Though there are 32 other JA chapters that operate JABizTown and/or JA Finance Park, this new facility is the largest of its kind worldwide and is a showcase for the organization.





THE PATTEN FAMILY FOUNDATION EXEMPLARY LEADERSHIP AWARD

As directed by Harry Patten, this is the first endowment fund created to honor a member of the Saint Andrew's School faculty or a member of the school's staff or administration who, by example, has positively impacted the school through demonstrated stewardship of the school's mission. This award honors those who, over a period of years, have made a real difference in the lives of others; have brought honor to themselves, their

colleagues, and their profession; and have made a significant contribution by setting an example for others to follow. Candidates must be nominated by their division head and/or by the Head of School and are selected by committee. The award recipient receives an unrestricted financial stipend of \$10,000 in recognition of the exemplary contribution he/she has made to the quality of our school community. The award is held for a term of one year.

THE PATTEN FAMILY FOUNDATION GRANT FOR SUSTAINING TEACHING EXCELLENCE

As directed by Harry Patten, this is the first endowment fund to provide an annual award to a member of the teaching faculty in each division of

St. Andrew's School - an award for a Lower School, a Middle School, and an Upper School teacher. The grant recognizes outstanding faculty who promote intellectual curiosity and active learning, model and foster academic rigor, and demonstrate effectiveness as teachers. Recipients of this grant apply and are selected by committee and receive an unrestricted financial stipend of \$5,000 and an additional \$5,000 stipend to be used to support a professional/scholarly activity that will enhance their teaching within their chosen discipline. The grant is held for a term of one year.





SOUTHEASTERN GUIDE DOGS

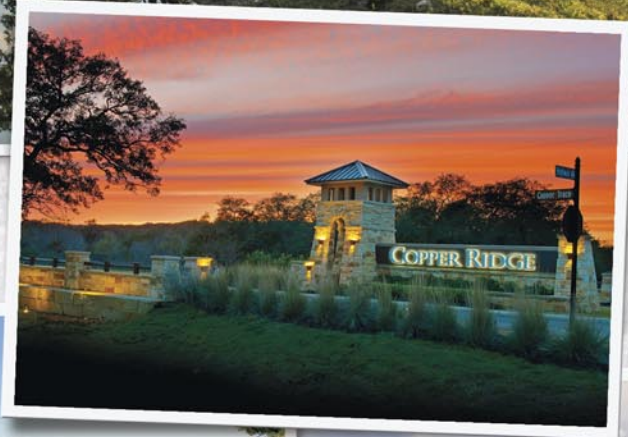
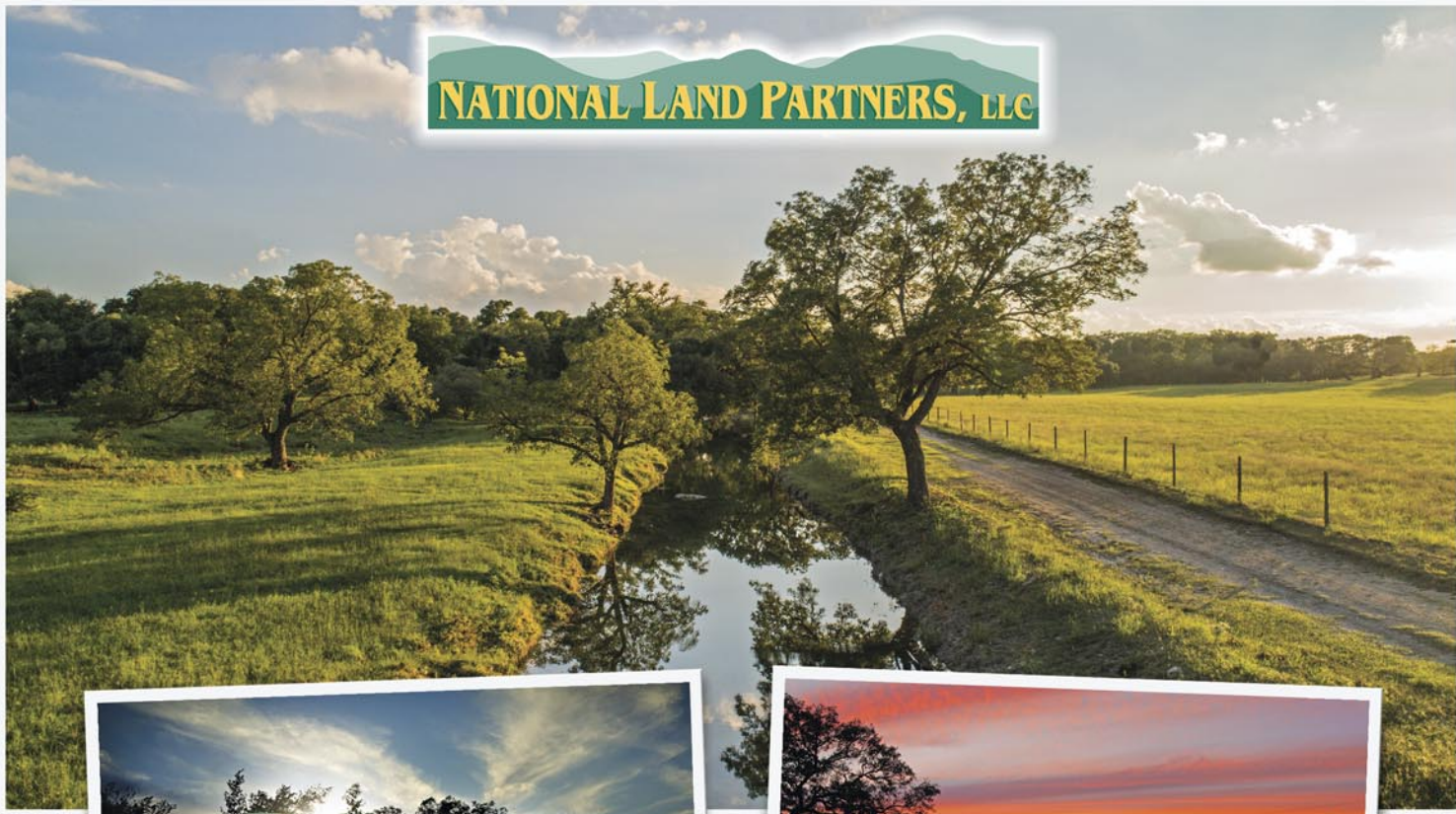
As a dog lover, Harry has long held a particular interest in the role dogs play in people’s lives. His most recent family dogs have all been Labradors, with the exception of his Schutzhund III trained German Shepard, King. Harry has looked for ways to become actively involved with dogs as service

animals, exploring K9 activities among others. But he finally found an organization that resonated with him when he discovered Southeastern Guide Dogs, on the west coast of Florida, near Tampa.

Southeastern Guide Dogs transforms lives by creating and nurturing extraordinary partnerships between people and dogs. A nonprofit with a national reach, they train dogs of the highest pedigree for people who are blind and for veterans, providing their premier dogs and lifetime services at no cost.



NATIONAL LAND PARTNERS, LLC



NATIONAL LAND PARTNERS PROJECTS

HARRY S. PATTEN

Harry S. Patten is the foremost buyer and seller of rural, recreational and timber land in America. Harry learned to love and value land from his father, who was a land trader in the early 1900's. Over the course of his career, Mr. Patten has generated billions of dollars in land sales.

Key Civic Affiliations and Philanthropic Activities

- Inducted as a member of the Horatio Alger Association of Distinguished Americans in 2011 and serves on the Board of Directors.
- Founder of the Patten Family Foundation (PFF), with philanthropic interests centering primarily in the areas of health, education and financial literacy.
- Supporter of Junior Achievement, which aims to educate children about the free enterprise system.
- Funded the naming of Finance Park at the JA World Huizenga Center, which educates over 56,000 students per year in South Florida.
- Member of the Massachusetts General Hospital President's Council and long-term contributor to the facility.
- Donates significantly to educational and healthcare institutions.
- Co-author with his daughter of the book, *What Kids Need to Succeed*, which outlines four foundations of adult achievement: perseverance, hard work, discipline, and giving back to one's community.



